

Fresh Restaurants



Jeff ParkerPresident / Founder

a message from the President of Fresh Restaurants

With such a passion for fitness, nutrition and the environment, it was only fitting that FRESH founder, Jeff Parker, was intrigued with the vision of a healthy alternative to unhealthy food chains. Creating a special brand with integrity was always at the forefront of FRESH Healthy Cafe". As a consumer, he was really annoyed with the incredibly unhealthy food chains products, their massive environmental footprint and them knowingly selling toxic food and drinks with marketing gimmicks. Offering natural, healthy food and drinks all served in eco friendly containers to give people a truly healthy experience was something Jeff was very passionate about. People and our environment deserve much better than what the fast food chains are offering.

After several years operating Juice Bar in Vancouver and Toronto with partners, Jeff decided to take his business experience and build an all star team and FRESH was born. Steady expansion has been by franchising to people that shared his passion for owning a successful business, healthy lifestyle and the environment.

















At FRESH, we are all about **wholesome**, **good food**. Food is our fuel source, our nourishment. And the start of optimal health.

FRESH Restaurants is an innovator and the absolute leader in the booming healthy fast casual food industry. Today's customer has an insatiable, growing appetite for nutritious, delicious food and drinks, unlike the unhealthy fare offered by other quick service food franchises. We are perfectly positioned to meet this demand, providing our guests with an extraordinary health experience unlike any they've ever tasted.

Whether you're looking for a refreshing mid afternoon smoothie or a hearty meal, every item out of the Fresh kitchen has unmatching flavor s and health benefits. Always made fresh to order right in front of your eyes. We only use natural ingredients of the highest quality.

Proven System

Full Support including site selection, lease negotiations, full store set up, training as existing FRESH and on site training, incredible dedicated support to ensure your FRESH is running at 100% and successful. Our support is second to none:

- steady revenue morning till night a perfect blend of food and drinks for full meals and snacks
- superb site selection
- financing assistance
- store design and build-out
- full training absolutely no experience necessary
- dedicated on-going operational and marketing support
- contract pricing through our national food supplier

Aside from our impeccable site selection, openings and support program, our restaurants are high energy and fun with people feeling good about themselves. It's a very contagious atmosphere to be around.























fresh menu



PURE

sm 5.50 | reg 6.50

Raspberry Blast pomegranateblueberry juice, blueberries, raspberries, agave 205 | 330 cal

Mango Mania coconut water, mango, banana, agave 200 | 301 cal

Pineapple Paradise coconut milk, pineapple juice, pineapple, strawberries 198 | 263 cal

Coffee Lover organic brewed coffee, almond milk, banana, cocoa powder, sugar free vanilla, agave 204 | 281 cal

Chunky Monkey almond milk, Greek yogurt, cocoa powder, banana, sugar free vanilla, PB2, **GGGVE** 272 | 395 cal

Strawberry Banana Supreme apple juice, agave, strawberries, banana 240 | 343 cal

Tropical Peach coconut water, peaches, mango, pineapple, agave

Caribbean Splash coconut water, mango, strawberries, agave 255 | 350

fortifiers +1 ea

take your smoothie to the next level!

Whey Protein Hemp Hearts Chia Seeds **Greek Yogurt** Fresh Kale Fresh Spinach **Plant Protein Rolled Oats** Flaxseed



sm 6.50 | reg 7.50

Kale Pineapple pineapple juice, kale, pineapple, mangos, bananas

Pitaya Passion almond milk, pitaya, pineapple, agave 190 | 278 cal

Acai Mega Berry pomegranateblueberry juice, acai, blueberries, strawberries, raspberries 325 | 479 cal

Avocado Dream almond milk, coconut milk, mango, bananas, avocados, agave 345 | 550 cal

Green Machine coconut water, spinach, pineapple, mango, peach 117 | 163 cal

Protein Power almond milk, Greek yogurt, strawberries, bananas, sugar free vanilla, choice of protein 230 | 368 cal





half 6 full 9

Mediterranean 338 | 675 cal

chicken breast, spinach, feta, cucumber, tomato, onion, olives, citrus vinaigrette

Chicken Caesar BLT 397 | 794 cal

chicken breast, turkey bacon, romaine lettuce. parmesan, tomato, caesar dressing

Mission Burrito 367 | 733 cal

(h) Beyond Beef® or chicken, cheddar, romaine lettuce, black beans, quinoa, corn, avocado, greek yogurt, salsa + jalapeno

Super Veg 394 | 787cal

beet, kale, hummus, cucumbers, tomato, red pepper, balsamic vinaigrette

Turkey Bacon Avocado 316 | 631 cal

turkey breast, turkey bacon, romaine lettuce. cheddar, avocado, tomato, red onions, lite ranch

GRILLED

half 6 full 9

Veggie Portobello 238 | 475 cal

portobello mushrooms, spinach, mozzarella, red pepper, balsamic glaze

BBQ Chicken 277 | 554 cal

BBQ chicken, mozza, red onion, spinach, tomato

Spicy Chicken 176 | 352 cal

spicy chicken breast, cheddar, red onion, green pepper, salsa, jalapenos

Turkey Bacon Avocado 247 | 494 cal

turkey breast, turkey bacon, cheddar, avocado, tomato, red onion, lite ranch dressing

Turkey Pesto 260 | 519 cal

turkey breast, mozzarella, tomato, pesto, and balsamic vinaigrette

FRESH BEYOND

(Pb) Beyond Beef®, romaine lettuce, tomato, red onion, dill pickle with Fresh house sauce. | 327 cal cheddar cheese +1





add a side and drink to any food item: salad, soup or chips & organic iced-tea





make any wrap gluten-free (P(j) sub any protein for plant-based





We've got options! If you are sensitive to dairy, ask about our dairy-free menu options.



fresh menu





snack 5.50 | small 6.50 regular 7.50



Cold Terminator 159 | 216 | 328 cal oranges, carrots, ginger

Beet Punch 168 | 217 | 333 cal beets, ginger, lemon, apples, carrots

Fountain of Youth 135 | 180 | 270 cal apples & blueberries or strawberries Green Lemonade 120 | 163 | 249 cal apples, spinach, cucumbers, lemon Wheatgrass shot | 1oz 3 2oz 6

Ginger Shot | 20z 6 ginger, lemon & cayenne pepper

Create your own squeeze

starting at 97 cal oranges • carrots • apples

celery • cucumbers • lemon spinach • beets • kale

Fresh Brewed | sm 2.50 reg 3 50 | 75 cal organic green or black tea sweetened with agave

Infused | sm 3 rea 3.50

fresh lemon 54 | 83 cal passion fruit 170 | 255 cal natural mint 80 | 135 cal

POWER bowls

reaular 8

Acai Bowl 543 cal

organic acai blended with pomegranate- blueberry juice, strawberries & banana, topped with granola, fresh blueberries, bananas & coconut flakes

Pitaya Bowl 380 cal

organic pitaya blended with almond milk, pineapple, banana, mango & agave, topped with granola, fresh blueberries, bananas & coconut flakes

PB2 peanut butter blended with coconut milk, banana & strawberries, topped with granola, fresh blueberries, bananas, honey & coconut flakes

Greek Yogurt Bowl 432 cal

Greek yogurt topped with granola, honey, blueberries, banana and coconut flakes.

We believe healthy living includes caring for our planet. That's why we use biodegradable packaging.

BUILD YOUR OWN

protein or salad bowl

reaular 9

1. choose your base:

grains: or fresh greens:

spring mix • spinach auinoa kale • romaine

2. pick 5 toppings (+0.75 ea additional):

veggies: spinach • kale • spring mix • romaine • red cabbage • tomato · red onion · green pepper · cucumber · chickpeas · edamame • black beans • roasted red pepper • jalapenos • beets • broccoli • olives • corn

cheese: cheddar • mozzarella • feta • parmesan nuts & seeds: hemp hearts • pumpkin • almonds • sesame seeds

3. premium add-ons: turkey bacon +2 hummus +2 (Ph) Gardein Chick'n +3 chicken breast +3 avocado +1 (Pb) Beyond Beef® +3 turkey breast +3 portobello +2

4. dress it up:

citrus or balsamic vinaigrette · Greek yogurt · salsa · lite ranch · caesar

full 12

SIGNATURE Veg Buddha quinoa, hummus, spinach, avocado, tomato, cucumber, feta, balsamic glaze 575 cal

starting at 184 Cols

Fiesta quinoa, chicken breast, or (Pl) Beyond Beef®, romaine, cheddar, black beans, corn, avocado, salsa, greek yogurt chicken 491cal | Beyond Beef 442cal

Beach Salad chicken breast, romaine lettuce, spring mix, feta, hemp hearts, blueberries, avocado, citrus vinaiarette 504cal

Teriyaki Bowl quinoa, grilled chicken, portobello mushroom, edamame, broccoli, corn, carrots, red cabbage, cucumber, tomato, sesame seeds, teriyaki sauce 484 cal

Soup of the Day | reg 4 large 5

Our soups have less than 5 grams of fat per serving. Ask about today's selection.



Substitute any protein for a plant based protein, BEYOND MEAT beef or gardein chick'n



seasonal features

Seasonal feature menus roll out quarterly to ensure we are keeping things Fresh! We are constantly on the lookout for new ways to incorporate seasonal produce at an affordable price point.

























marketing

Soulful Delish marketing strategies include and not limited to the following efforts:

In-Store Marketing

- Educational posters
- Window/door posters
- Flyers
- Coupons
- Takeout menus
- Seasonal Feature
- Catering program

Order Fresh Online! South Pedal Test Bestder: For Bestd

order online

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Online Marketing

- Website
- order online
- Loyalty/Reward program
- Facebook, Twitter, Instagram
- Online Banner/Web Ads
- E-Promotions
- Catering program

Other

- B2B Partnerships
- Advertising in local publications
- Signage/billboard ads
- Local news stations









banners and barricades





instore marketing















events and trade shows







environmental operation practices

Our operational procedures not only make good business sense but are equally rewarding to the local community and our world at large. Procedures are in place to reduce waste through careful monitoring of food inventory levels, adherence to a First-In-First-Out policy of products and food production that is based on continuous on-demand policy and not mass production that may outlive their shelf life. Our dish-washing policy involves hand washing procedures that use mild, environmentally sound products opposed to high energy consuming professional dish-washing machines using harsh chemicals, high temperatures and large sums of water. Our packaging policy not only involves environmentally sensitive products, but we also believe in minimum packaging that also reduces their usage.





We believe the choices we make today will not only effect ourselves, but our planet as well. That's why we use **biodegradable packaging** in all of our stores.

We always choose the natural way and that's our promise to you!









food products

We have contract pricing with our major food supplier Sysco. Sysco has international presence but their policy twins with our policy of buying local product and constantly striving to reduce the distance between the farm and the plate. Our menu is heavily based on natural ingredients with minimal use of highly processed foods. We constantly strive for local partnerships with every expansion. Our seasonal FEATURE menus are designed to create customer interest but also provide for an opportunity to acquire seasonal produce which are readily available through local outlets.





resources and support

Our support team provides continuous guidance and assistance. Our state-of-the-art partners web-site offers each owner and operator with easy to follow resources and tools including operating, marketing and vendor relations.







company organization and management

Soulful Delish Healthy Café is a vibrant, energetic, upbeat and exciting concept combining incredibly healthy and delicious food and drinks, fast and friendly service, and brilliantly designed spaces.

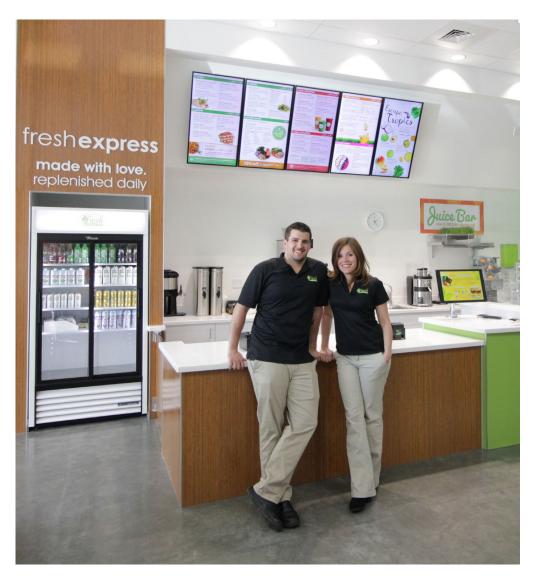
Our all natural menu offerings are perfectly suited for and the many people switching to a healthier lifestyle. We are committed to exceptional customer service, which consistently exceeds expectations; to maximize revenues, support our great franchisees, retain our extraordinary employees; reduce our costs; small carbon footprint; and impeccable operations and marketing.



	Peak Hours		Non-Peak Hours		Transitional Periods	
	Minimum	Maximum	Minimum	Maximum	Minimum	Maximum
Sales Registers	1	2	1	1	1	1
Line Staff	3	6	1	4	2	3
Supervisor	1		1		1	







steps to owning a Soulful Delish

- 1. Initial communication by phone or email
- 2. Complete the Franchise Interest Form.
- 3. We will email you with more information on our special brand and arrange a telephone conversation.
- 4. If the call is successful, we will email you our FDD, and Nondisclosure Deposit Agreement.
- 5. You will need to sign and date the FDD confirming you have received. (All US Franchisors must provide prospective franchisees an FDD)
- 6. Secondary phone conversations
- 7. You can then sign and date the Nondisclosure Deposit Agreement and submit a \$5,000 refundable deposit
- 8. The Site Selection process now begins.
- 9. We meet each other for a face to face meeting in your market. We will also tour potential locations at this time.



